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NIGERIAN AGIP OIL COMPANY LIMITED

On behalf of NNPC/OANDO/NAOC J.V Operation

TENDER OPPORTUNITY

CONSTRUCTION OF OGBAINBIRI 10 SLOT ARRIVAL MANIFOLD EXTENSION PROJECT

NipeX Tender No: 3100103

INTRODUCTION

Nigerian Agip Oil Company Limited (NAOC) the operator of NAOC/Oando (hereinafter called Company); intends to put in place a contract for the Construction of ten slot arrival manifold extension. The Company therefore invites submissions from interested and reputable Contractors/Consultants (hereinafter called Applicant) who possess suitable cognate experience in the service with suitable equipment, premises and qualified employees, to apply for prequalification for the scope of service defined below.

1. SCOPE OF WORK

The scope of the project include but not limited to the followings:

Survey/Verification of Company supplied documents and ensuring its compliance to Company HSEQ requirements, Engineering, Procurement, Construction/Installation, Pre-commissioning, Commissioning and Start up of the new 10 slots Ogbainbiri Arrival Manifolds with the associated six number headers – 18", 2 x 16", 2 x 6" and 4" headers (excluding Procurement and installation of 6 Nos. Isolation valves for (1) New 18" production header to the existing production header (MP header line), (2) New 16" production header to the existing production header (LP header line), (3) New 16" production header to the existing production header (HP header line), (4) New 6" test header to the existing test header (TP header line), (5) New 6" low pressure flare/blow down header to the existing low pressure flare/blow down header (LP FLARE KO DRUM header line) and (6) New 4" drain header to the existing drain header (Drain header line). Installation of all six valves to be executed by company during available Ogbainbiri shut down period before the award of this contract. The EPC for the connection of the 10 number arrival manifolds into the six number headers shall be within the Contractor's SOW as indicated in the Piping Arrangement drawing - isometric of Ogbainbiri Arrival Manifold extension.

CONTRACTORS shall among other things:

- Prepare/develop/complete and provide a detailed Engineering design.
- Procure and supply all materials necessary to fulfill the scope of work
- Construct (including activities form all Engineering disciplines) a 10-slot arrival manifold at the South East area of Ogbainbiri flow station.
- Mobilize all skilled, Semi-Skilled and unskilled personnel/Equipment necessary to execute the project.
- Transport all project materials (both COMPANY ASSIGNED MATERIALS and those procured by the Contractor) to site where applicable.
- Seek, obtain and secure, in a timely manner, all COMPANY necessary permissions, approvals, certification, permits and permits-to-work required to complete the WORK, taking into account that plant is in operation.
- Be responsible for trenching/Back filling when required.
- Tie-in to existing separators header (to be quoted for as optional, as Company intends to execute this scope before award of this contract).
- All Testing (NDT, pressure testing, etc).
- Painting of external surfaces.
- Provision and installation of loose instruments, switches and valves, as indicated in the P&ID.
- Be responsible for preparation of As-Built documentation. The as built documentation (3 hard copies and soft copies, AUTOCAD format) shall be submitted for COMPANY's approval prior to CONTRACTOR de-mobilization.

2. MANDATORY REQUIREMENTS

- a) To be eligible for this tender exercise, interested Contractors are required to be pre-qualified in the 3.05.01 – Steel/Piping/Mechanical Services & 4.04.01 – Steel/Metal/Concrete Structures/Platforms (Product/Services) in NipeX Joint Qualification System (NJOS) database. All successfully pre-qualified suppliers in this category will receive Invitation to Technical Tender (ITT) through NipeX by 27th February 2015. ITT will be opened on 7th March 2015.
- b) To determine if you are pre-qualified and view the product/service category you are listed for: Open www.nipexng.com and access NJOS with your log in details, click on continue Joint Qualification Scheme tool, click check my Supplier status and then click supplier product group.
- c) If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
- d) To initiate the qualification process, access www.nipexng.com to download the application form, make necessary payments and contact NipeX office for further action.

Additional Information

- a) Company Corporate / Legal Structure
 1. Is the business properly constituted by law and registered with the appropriate authorities in Nigeria. Provide certificate of incorporation
 2. Does the business have Nigerian agency or ownership at a level appropriate to the category of contractor being invited for the contract, and is it properly registered with the Nigerian authorities? Provide evidence
 3. Is the company duly registered in Nigeria and has DPR permit and registration number. Please provide contractor's current DPR License, valid for telecommunications and related services.
- b) Financial Capability
 1. Properly prepared and audited account in the past three years. Provide audited accounts for the past three (3) years.

4. CLOSING DATE

Only tenderers who are registered with the relevant NJOS product/service category, 3.05.01 – Steel/Piping/Mechanical Services (Product/Services) & 4.04.01 – Steel/Metal/Concrete Structures/Platforms as at 27th February, 2015, being the advert closing date, shall be invited to submit Technical Bids.

5. ADDITIONAL INFORMATION

This advertisement of "Tender Opportunity" shall not be construed as a commitment on part of NAOC, nor shall it entitle Applicants to make any claims whatsoever and/or seek any indemnity from NAOC and/or any of its Partners by virtue of such Applicants having responded to this Advert to be placed in two National Newspaper and NipeX. The contract is proposed to commence in the Q1 of 2015.

One single contract will be awarded at the end of the tender exercise to the lowest responsive technically qualified applicant.

The contract will be progressed through the NipeX system.

2. Has the business demonstrated a sustainable financial growth profile over the past three years, showing turnover stable or grown, positive cash flow before investment, net profits stable or growing?
- c) Organizational Strength
 1. Does the business have a clear management structure from top down, and are there clear lines of delegation of authority and accountability that permit the company to operate efficiently. Provide company organogram.
 2. What is the quality of the top management team in the company? Provide CVs of 2 key management personnel.
- d) CASHES and HSE Management
 1. Who is responsible and accountable in the business for the implementation of effective HSE management?
 2. Policy and Strategy: Do these policies conform to NAOC's Statement of Group Business Principles and Internal HSE guidelines?
 3. Leadership and Commitment: Evidence of the commitment of management and staff to HSE-MS
 4. Knowledge of Project Area: Knowledge of community relations / security programme in the Niger Delta or similar environment, and evidence of comprehensive community relations plan.
 5. HSE Management: Evidence of active management of HSE and HSE records.
 6. Quality Management: Provide evidence of an existing quality management policy and plan.
 7. Provide a Job hazard analysis for each aspect of the civil, electrical and tower erection implementation activities.
 8. Provide evidence of Medical retainer-ship for staff.
Provide a listing of company – provided PPEs for field operational staff.
- e) Job Capability
 1. Provide evidence of similar jobs relating to installation of a self supporting telecoms tower.
 2. Provide evidence of technical agreement with Concrete pile foundation experts
 3. Provide detailed evidence of experience with major electrical & power installations
 4. Do you have any previous experiences on installing and supporting a self supporting telecoms mast? If yes provide evidence.
 5. Provide number of engineers that are to be dedicated (full – time) to supporting this service.

3. NIGERIAN CONTENT

Bidders are invited to express complete understanding and willingness to comply with provisions of the Nigerian Oil and Gas Industry Content development (NOGICD) Act 2010. Consequently, bidders' submissions shall be evaluated strictly with the minimum evaluation criteria defined in 'The Act'.

The documentation for evaluation shall include but not be limited to the following:

1. Demonstration that entity is a Nigerian registered company as defined in the NOGICD Act 2010 by providing details of Company ownership and share holding structure with clear certified true copies of bidders' Corporate Affairs Commission (CAC) forms CO2 and CO7.
2. Nigerian Content Plan that demonstrates the full utilization of Nigerian labour and services with detailed description of role, work scope and man-hours in order to achieve the minimum target as set out in the requirements of the NOGICD Act 2010. Where in-country capacity is inadequate, propose innovations to bridge the gap.
3. Current and in-place organizational structure with detailed experience and skills of key management personnel with names. Provide evidence (organizational chart and positions with organizational chart to substantiate) of percentage of management that are Nigerian nationals and the percentage of the total workforce that are Nigerians.
4. Where the bidding entity lacks capacity, genuine alliances with multinational companies for the purpose of technology transfer shall be encouraged. The alliance/joint venture shall be executed with binding Memorandum of Agreement (MOA) signed by chief executives of both entities stating clear work-share ratio among the parties and time frame for growth or transfer to be achieved.
5. Evidence that engineering services shall be performed in Nigeria with a clear demonstration of local office address (not P.O.Box) with verifiable evidence of staffing levels; this will be supported by full description of Nigerian office to domicile engineering.
6. Detail past/present commitment to staff training and development of Nigerian personnel.
7. Furnish detailed training plan for the service.
8. Specific to this project, provide evidence (personnel list) of percentage management that are Nigerian nationals and of the total workforce that are Nigerians.
9. Provide evidence to show that a minimum of 50% of the equipment to be deployed for the work is owned by the Nigerian subsidiary if international or multinational company is working through the Nigerian subsidiary including equipment list.
10. Bidder's sourcing strategy/plan for this scope of service; and evidence of source of products, materials e.t.c. with details of the applicants relationship with local suppliers and service providers e.g. in the management of logistics, personnel e.t.c.
11. Nigerian Content Equipment Certificate (NCEC) or evidence of application to NCDMB for the issuance of the Nigerian Content Equipment Certificate.
12. Evidence of the address and location where procurement and project management activities will be coordinated in Nigeria.
13. Detailed specific programmes in place to transfer technology and skills to Nigerian businesses.

NOTE: Failure to meet the Nigerian Content requirements is a "FATAL FLAW."

MANAGEMENT

Please visit the NipeX Portal at www.nipexng.com for this Advert and other information.